

Meadowlands Transportation Brokerage Corporation

www.ezride.org

Age-Friendly North Jersey
Transportation Symposium
April 3, 2025

Avnish Gupta
COO & General Counsel

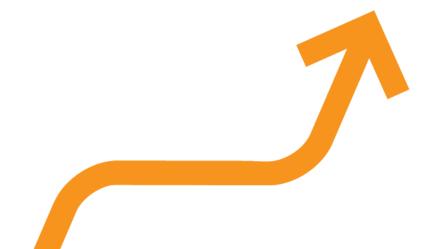
### EZRyde4Life



Navigating Mobility & Accessibility Challenges

# Growing older adult Population in New Jersey

2.5 Million in 2030



1.62 Million in 2023

# Community Cars Program



#### 1. What Worked

Safe

**Affordable** 

Reliable



#### 2. What did not Work

Shortage of Cars and Volunteer Drivers

## EZRyde4Life Program



#### 1. What Worked

No Driver Shortage

Safe

Reliable



#### 2. What did not Work

Not Affordable

## SOLUTION #1

#### **Problem**

Price was too high for Individual Rider.

#### **Solution**

Identify Partners who would fund this service

## EZRyde4Life - A Success Story



## How Does EZRyde4Life Work?



#### **REGISTER**

Register by phone, email or mail



#### **REQUEST**

- Rides scheduled in real-time
- No reservations or smartphones needed



#### **RIDE**

 Driver details shared with passengers before their ride

## What Does it Cost?

\$10 One-time registration fee

\$2.50

Administrative fee per trip



?

Cost of ride from Uber/Lyft

## Who pays for the rides?

95%

Rides are fully covered or subsidized by one of the sponsoring organizations

5%

Rides that are unsubsidized – riders pay out-ofpocket

## SOLUTION #2

#### Problem

Price was too high for Individual Rider.

**Solution**Discounted Rides

## \$5 Rides – Discount Program

- Pay \$5 per ride for trips costing \$35 or less (Maximum subsidy/discount is \$30)
- Maximum of 16 rides a month.
- Dialysis patients are eligible for 16 more rides each month.

# \$5 Rides – Discount Program

**Eligibility** 

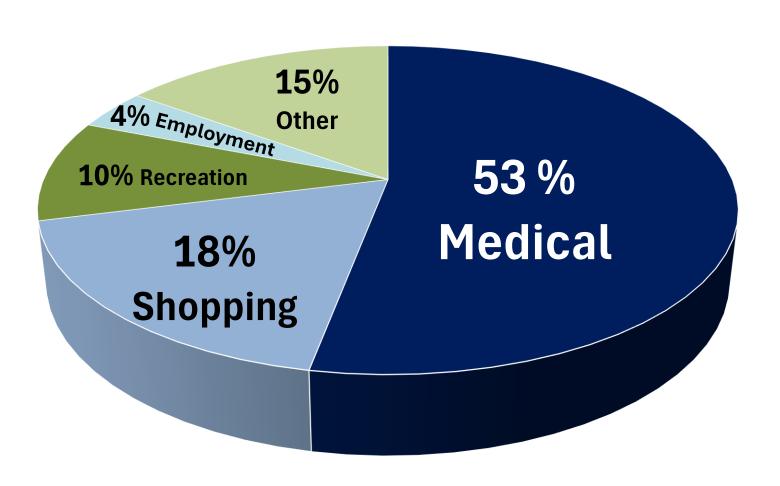
- Pharmaceutical
   Assistance to the Aged
   & Disabled (PAAD)
   Program, or
- Senior Gold Prescription Discount Program, or
- NJ Medicaid.

# \$5 Rides – Discount Program

Scope

- Rider must be able to travel independently. If not, an attendant or family member is necessary
- Currently, only foldable wheelchairs can be transported
- Most drivers will step out and help the rider to fold the wheelchair, but some may not

## Essential Rides – Trip Purpose



## Sample Monthly Report

Meadowlands Transportation Brokerage Corporation

144 Park Place East Wood-Ridge, NJ 07075



t: 201.939.4242 f: 201.939.2630 info@ezride.org www.ezride.org

Account # 1234578 County Name Address City, State, Zip

	STATEMENT
Date:	January 13, 2025
Statement Period:	12/01/2024 - 12/31/2024

	Account Summary
Total # of Rides:	2545
Starting Balance:	\$33,672.32
Total Deposit:	\$80,000.00
Total Allocation:	\$0.00
Total Subsidy:	\$62,047.34
Account balance:	\$51,624.98

Trip Purpose Summary								
Airport/Train Station:	1		Pharmacy:	10				
Bank:	4		Post Office:	2				
Daycare:	1		Recreation:	471				
Dialysis:	231		Religious Purpose:	9				
Employment:	141		Shopping:	154				
Family/Friends:	33		Social Services:	3				
Hair Dresser:	12		Training/Education:	23				
Medical:	1272		Vaccine:	0				
Nutrition/Food Bank:	36							
Other:	142							
Total Trips:								

## Sample Monthly Report

Date	Rider Name	Activity	Pick-Up Street Address	Pick-Up City	Drop-Off Street Address	Drop-Off City	Trip Fee	Admin Fee	Total	Subsidy	Trip Purpose
13-Nov-24	Client Name01	Uber Credits	216 Old Tappan Rd	Westwood	44 Kohring Cir S	Harrington Park	\$ (0.87)	\$ -	\$ -	\$ (0.87)	
25-Nov-24	Client Name09	Uber Credits	300 Market Street	Saddle Brook	9 Halco Drive	Paramus	\$ (19.94)	\$ (2.50)	\$ -	\$ (22.44)	
2-Dec-24	Client Name2	Ride	1100 Keswick Place	Fort Lee	460 Passaic Ave	Lodi	\$ 32.96	\$ 2.50	\$ -	\$ 35.46	Recreation
2-Dec-24	Client Name3	Ride	458 Passaic St	Hackensack	77 Prospect Ave	Hackensack	\$ 11.66	\$ 2.50	\$ -	\$ 14.16	Dialysis
2-Dec-24	Client Name4	Ride	239 Main Street	Ridgefield Park	217 Main Street	Little Ferry	\$ 13.94	\$ 2.50	\$ -	\$ 16.44	Medical
2-Dec-24	Client Name4	Ride	217 Main St	Little Ferry	239 Main Street	Ridgefield Park	\$ 15.06	\$ 2.50	\$ -	\$ 17.56	Recreation
2-Dec-24	Client Name5	Ride	119 Delong Ave	Dumont	DaVita Renal	Westwood	\$ 15.95	\$ 2.50	\$ -	\$ 18.45	Dialysis
31-Dec-24	Client Name6	Ride	57 W Englewood Ave	Teaneck	159 Park St	Ridgefield Park	\$ 11.91	\$ 2.50	\$ -	\$ 14.41	Recreation
31-Dec-24	Client Name7	Ride	250 S Van Dien Ave	Ridgewood	300 Market St	Saddle Brook	\$ 23.95	\$ 2.50	\$ -	\$ 26.45	Medical
31-Dec-24	Client Name7	Ride	300 Market St STE 1	Saddle Brook	250 S Van Dien Ave	Ridgewood	\$ 24.66	\$ 2.50	\$ -	\$ 27.16	Medical
						Total:	\$ 55,687.34	\$ 6,360.00	\$ -	\$ 62,047.34	

## Customized Programs

- Number of Rides
- Purpose of Rides
- Geographic area
- Limited Budgets
- Cost Participation
- Day/Time of Ride

## **NEXT STEPS**

#### **Fundraise**

\$100,000 to provide more \$5 Rides for Qualified Riders

#### Upgrade

Software & Call Center Operations

#### Recruit

Transportation Providers – Beyond Uber & Lyft

### **Thank You – To Our Partners**























## Thank you!

### **Questions?**

Avnish Gupta (201) 939-4242 ext. 118 agupta@ezride.org